

Deka Group – Key Figures 2018

BUSINESS DEVELOPMENT INDICATORS		31 Dec 2017	31 Dec 2018
Total assets	€m	93,775	100,444
Total customer assets	€m	282,888	275,878
thereof retail customers	€m	138,951	137,169
thereof institutional customers	€m	143,937	138,709
Number of securities accounts	(thousand)	4,492	4,654
		2017	2018
Net sales ¹	€m	25,671	11,773
thereof retail customers	€m	12,309	11,296
thereof institutional customers	€m	13,362	477
SUSTAINABILITY RATING²			
Sustainalytics	points	83	83
MSCI ESG		AA	AA
ISS-oekom		Prime C+	Prime C+
imug		Positive	Positive
SUSTAINABLE PRODUCTS			
Volume of sustainable retail funds	€bn	2.7	3.1
Managed capital in sustainable products (securities)	€bn	10.9	10.9
Share of certified buildings in property funds ³	%	68	69
Sustainable investment volume of Depot A proprietary investments	€bn	17.1	15.6
SUSTAINABLE HR MANAGEMENT			
Number of employees	group-wide	4,492	4,564 ⁴
	Germany	4,094	4,160
Proportion of women in Germany	%	39.2	39.3
Proportion of women in leadership positions in Germany	%	19.7	20.8
Part-time ratio in Germany	%	17.5	18.5
Turnover rate in Germany	%	3.1	4.2
Financial cost of further training in Germany	€/employee	900	949
SUSTAINABLE BANKING⁵			
Power consumption	kWh	11,457,159	11,687,971
Energy consumption	kWh	18,791,438	18,135,788
Paper consumption ⁶	t	788	754
Drinking water consumption	m ³	39,128	48,019
Volume of waste generated	t	241	235
Business trips (group-wide, without S Broker)	km	23,521,951	23,115,859
Direct greenhouse gas emissions (scope 1)	kg	1,844,898	1,770,629
Indirect greenhouse gas emissions (scope 2)	kg	4,844,680	5,357,316
Other indirect greenhouse gas emissions (scope 3)	kg	3,898,611	3,641,129
Greenhouse gas ⁷ emissions (total)	kg	10,588,189	10,769,074
CORPORATE CITIZENSHIP			
Expenditure for foundations, donations and sponsoring	€m	1.53	1.73

¹ From 01.01. to 31.12.

² Last updated: Sustainalytics: 12.10.2017; MSCI: 24.05.2018; ISS-oekom: 23.05.2018; imug: 04.04.2018 (Sustainability Rating positive (B), Mortgage Covered Bonds positive (BBB), Public Sector Covered Bonds positive (BB)); see also section "Sustainable corporate governance".

³ See section "Sustainable products".

⁴ The 152 employees of S Broker are not included and are listed separately in section "Sustainable HR management".

⁵ Figures refer to the three buildings in Frankfurt am Main (excluding business trips and paper consumption).

⁶ Comprises: letter paper, pre-printed paper, envelopes, forms, copy paper (general office paper), promotional printed materials/publications.

⁷ The GHG Protocol covers five other climate-relevant gases in addition to CO₂: methane, nitrous oxide, sulphur hexafluoride and two groups of fluorocarbons (CO₂e).